

Financial Statements

2021

2022

2023

2024

By Year					
Name	2021	2022	2023	2024	Total
REVENUE - Revenue	6.15M	7.04M	8.01M	11.38M	32.59M
OC - Operating costs	0.78M	1.13M	1.24M	1.44M	4.59M
COGS - COGS	3.94M	5.03M	5.42M	4.49M	18.88M
C - Cost (OC + COGS)	4.72M	6.15M	6.65M	5.93M	23.46M
F - Financial Items	0.50M	0.55M	0.60M	0.75M	2.40M
TC - Total Cost	5.22M	6.70M	7.25M	6.69M	25.86M
P - Profit	0.93M	0.34M	0.76M	4.70M	6.73M

By Business Unit						
Name	Finland	Ireland	Netherlands	Poland	Spain	Total
REVENUE - Revenue	7.42M	7.16M	6.29M	5.88M	5.83M	32.59M
OC - Operating costs	0.96M	0.95M	0.89M	0.87M	0.91M	4.59M
COGS - COGS	3.71M	0.73M	6.21M	1.87M	6.35M	18.88M
C - Cost (OC + COGS)	4.66M	1.69M	7.10M	2.74M	7.27M	23.46M
F - Financial Items	0.62M	0.43M	0.73M	0.22M	0.40M	2.40M
TC - Total Cost	5.28M	2.11M	7.83M	2.96M	7.67M	25.86M
P - Profit	2.14M	5.04M	-1.54M	2.92M	-1.83M	6.73M

- Business Unit ...

☐ Finland

☐ Ireland

☐ Netherlands

☐ Poland

☐ Spain
- Department

☐ ADM

☐ BI

☐ CRM

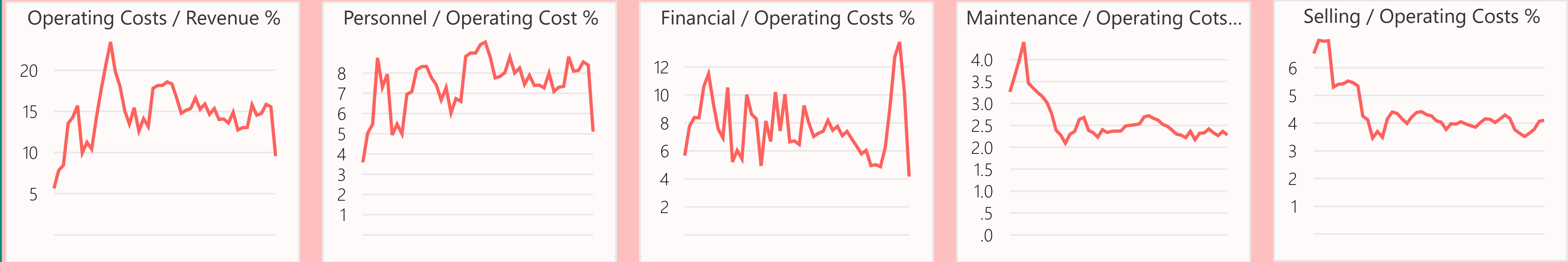
☐ ERP

☐ PROD

☐ SALES

Name	January	February	March	April	May	June	July	August	September	October	November	December	Total
REVENUE - Revenue	3.01M	2.35M	2.51M	2.97M	2.54M	2.25M	3.50M	2.47M	2.37M	2.49M	2.36M	3.75M	32.59M
OC - Operating costs	0.41M	0.37M	0.36M	0.36M	0.37M	0.39M	0.38M	0.37M	0.39M	0.38M	0.42M	0.38M	4.59M
COGS - COGS	2.37M	1.04M	2.62M	3.34M	1.25M	1.07M	1.37M	1.39M	1.24M	1.12M	0.80M	1.26M	18.88M
C - Cost (OC + COGS)	2.79M	1.42M	2.98M	3.70M	1.62M	1.47M	1.75M	1.76M	1.62M	1.50M	1.22M	1.64M	23.46M
F - Financial Items	0.20M	0.20M	0.20M	0.13M	0.19M	0.25M	0.18M	0.28M	0.28M	0.20M	0.07M	0.20M	2.40M
TC - Total Cost	2.99M	1.62M	3.18M	3.83M	1.81M	1.72M	1.93M	2.04M	1.91M	1.70M	1.29M	1.84M	25.86M
P - Profit	0.03M	0.73M	-0.67M	-0.86M	0.73M	0.54M	1.57M	0.43M	0.46M	0.79M	1.07M	1.92M	6.73M

Customer Defined KPI Indicators



Document (Voucher) level granualrity

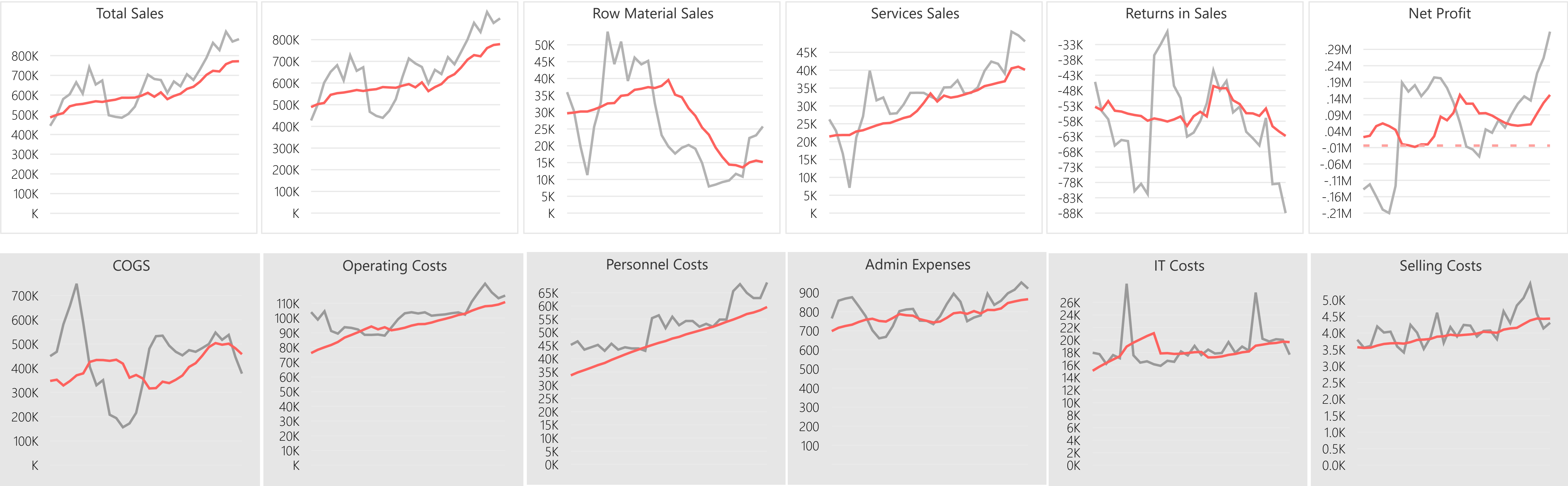
Day	GL Account	GL Net Change	Doc
06.05.2023	2130 - Raw Materials	61.80	ADJI
06.05.2023	7270 - Inventory Adjm...	-61.80	ADJI
03.06.2023	2110 - Resale Items	-1.00	ADJI
03.06.2023	7170 - Inventory Adjm...	1.00	ADJI
03.06.2023	2110 - Resale Items	0.50	ADJI
03.06.2023	7170 - Inventory Adjm...	-0.50	ADJI
03.09.2023	2110 - Resale Items	-149.16	ADJI
03.09.2023	7170 - Inventory Adjm...	149.16	ADJI
03.09.2023	2110 - Resale Items	74.58	ADJI
03.09.2023	7170 - Inventory Adjm...	-74.58	ADJI
03.09.2023	2120 - Finished Goods	350.59	ADJI
03.09.2023	7170 - Inventory Adjm...	-350.59	ADJI
12.12.2023	2120 - Raw Materials	14.60	ADJI
Total		0.00	

Profit and Loss Statement

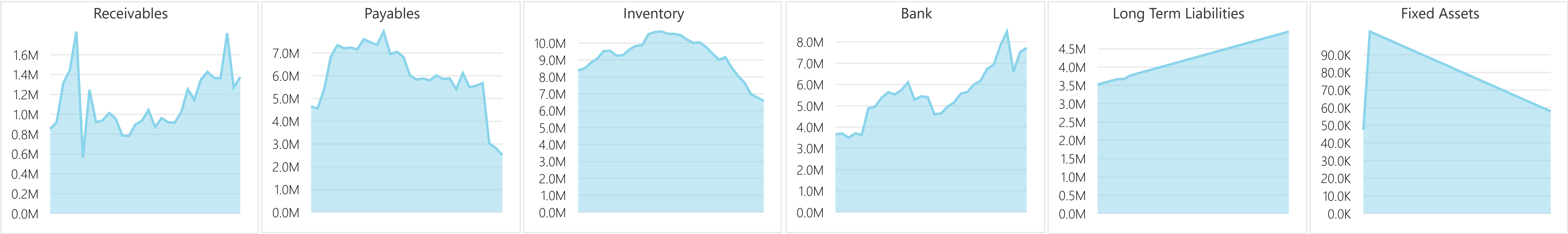
2022 2023 2024

Comapny
NL UK

Business Unit Name
Finland Ireland Netherlands Poland Spain



Balance Sheet



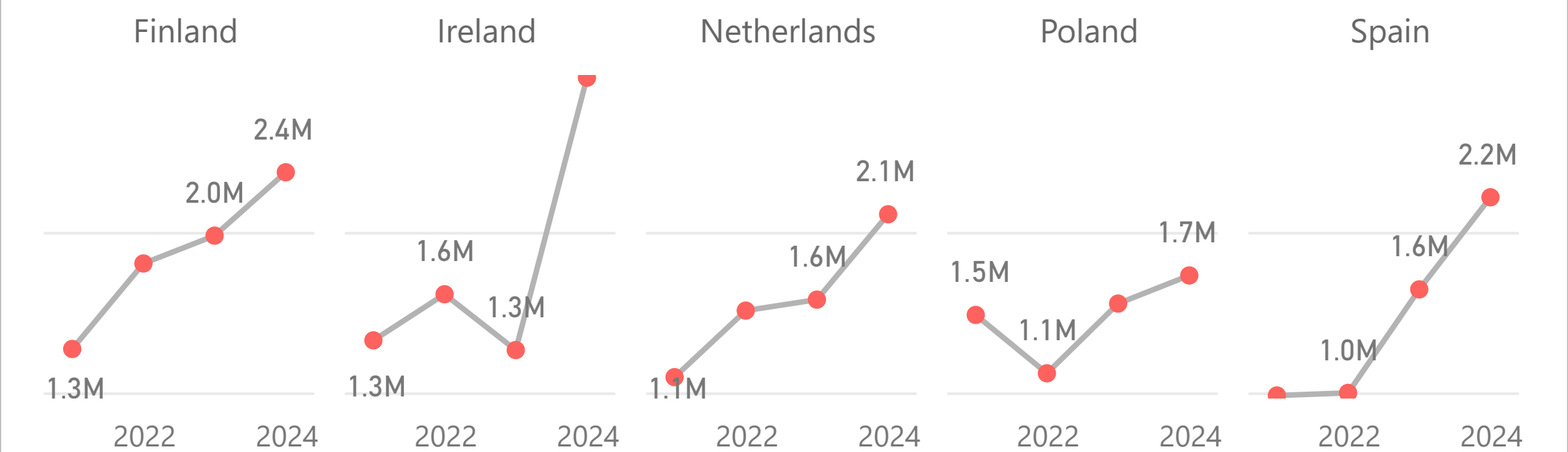
Financial Statement

Financial Dimensions

Current Year

Name	Actual	Previous	Variance	Variance %
REVENUE - Revenue	8,012,045	7,038,503	973,542	-13.83 %
OC - Operating costs	1,236,080	1,125,387	110,693	18.33 %
COGS - COGS	5,418,489	5,026,536	391,952	7.80 %
C - Cost (OC + COGS)	6,654,569	6,151,923	502,645	26.13 %
F - Financial Items	598,421	545,792	52,629	9.64 %
TC - Total Cost	7,252,990	6,697,715	555,274	8.29 %
P - Profit	759,055	340,788	418,267	-22.12 %
- Profit %	9	5	43	15,993.86 %

Revenue by Years



Region

- ✓ 10 - Europe
- ✓ 20 - Europe North
- ✓ 20 - Noord-Europa
- ✓ 30 - Europe North (EU)
- ✓ 30 - Noord-Europa (EU)
- ✓ 40 - Europe North (Non EU)
- ✓ 40 - Noord-Europa (Buiten ...)
- ✓ 50 - Europe South
- ✓ 50 - Zuid-Europa
- ✓ 60 - America

Profit and Loss Statement by Month

Name	January	February	March	April	May	June	July	August	September	October	November	December	Total
REVENUE - Revenue	3,013,458	2,348,558	2,511,115	2,965,486	2,543,810	2,254,003	3,499,826	2,473,443	2,368,930	2,489,218	2,364,453	3,754,179	32,586,478
OC - Operating costs	413,386	374,610	357,144	360,184	369,413	393,729	375,875	374,837	387,169	382,097	416,996	379,761	4,585,201
COGS - COGS	2,371,784	1,044,874	2,622,415	3,337,680	1,251,375	1,073,759	1,373,476	1,386,913	1,237,202	1,116,221	804,842	1,256,064	18,876,607
C - Cost (OC + COGS)	2,785,171	1,419,484	2,979,560	3,697,865	1,620,788	1,467,488	1,749,351	1,761,750	1,624,371	1,498,318	1,221,839	1,635,825	23,461,807
F - Financial Items	200,000	200,000	198,421	131,856	192,398	248,150	184,794	278,738	284,390	204,927	70,159	201,599	2,395,433
TC - Total Cost	2,985,171	1,619,484	3,177,981	3,829,721	1,813,186	1,715,638	1,934,145	2,040,488	1,908,761	1,703,245	1,291,997	1,837,424	25,857,240
P - Profit	28,288	729,073	-666,866	-864,235	730,624	538,365	1,565,681	432,955	460,169	785,973	1,072,456	1,916,755	6,729,238
- Profit %	1	31	-27	-29	29	24	45	18	19	32	45	51	21
- Personnel exp./ Revenue	7	9	8	7	8	9	6	8	8	8	8	5	7
- Operating Costs / Revenue	14	16	14	12	15	17	11	15	16	15	18	10	14

Customer Group

- ✓ 1-KLEIN BEDRIJF
- ✓ 2-MIDDEL BEDRIJF
- ✓ 3-GROOT BEDRIJF
- ✓ 4-STAAT
- ✓ 5-INTERCOMPANY
- ✓ INSTITUTION
- ✓ INTERCOMPANY
- ✓ LARGE
- ✓ MEDIUM
- ✓ N/A

Profit and Lost by Business Unit (Current Year)

Business Unit Name	Finland	Ireland	Netherlands	Poland	Spain	Total
Name	Actual	Variance %	Actual	Variance %	Actual	Variance %
REVENUE - Revenue	1,270,274		1,323,830		1,094,610	
OC - Operating costs	151,070		168,340		178,965	
COGS - COGS	988,963		-395,205		1,991,488	
C - Cost (OC + COGS)	1,140,033		-226,865		2,170,453	
F - Financial Items	97,737		99,685		136,434	
TC - Total Cost	1,237,770		-127,180		2,306,887	
P - Profit	32,504		1,451,010		-1,212,277	
- Profit %	3		110		-111	

Department

- ✓ ADM
- ✓ BI
- ✓ CRM
- ✓ ERP
- ✓ N/A
- ✓ PROD
- ✓ SALES

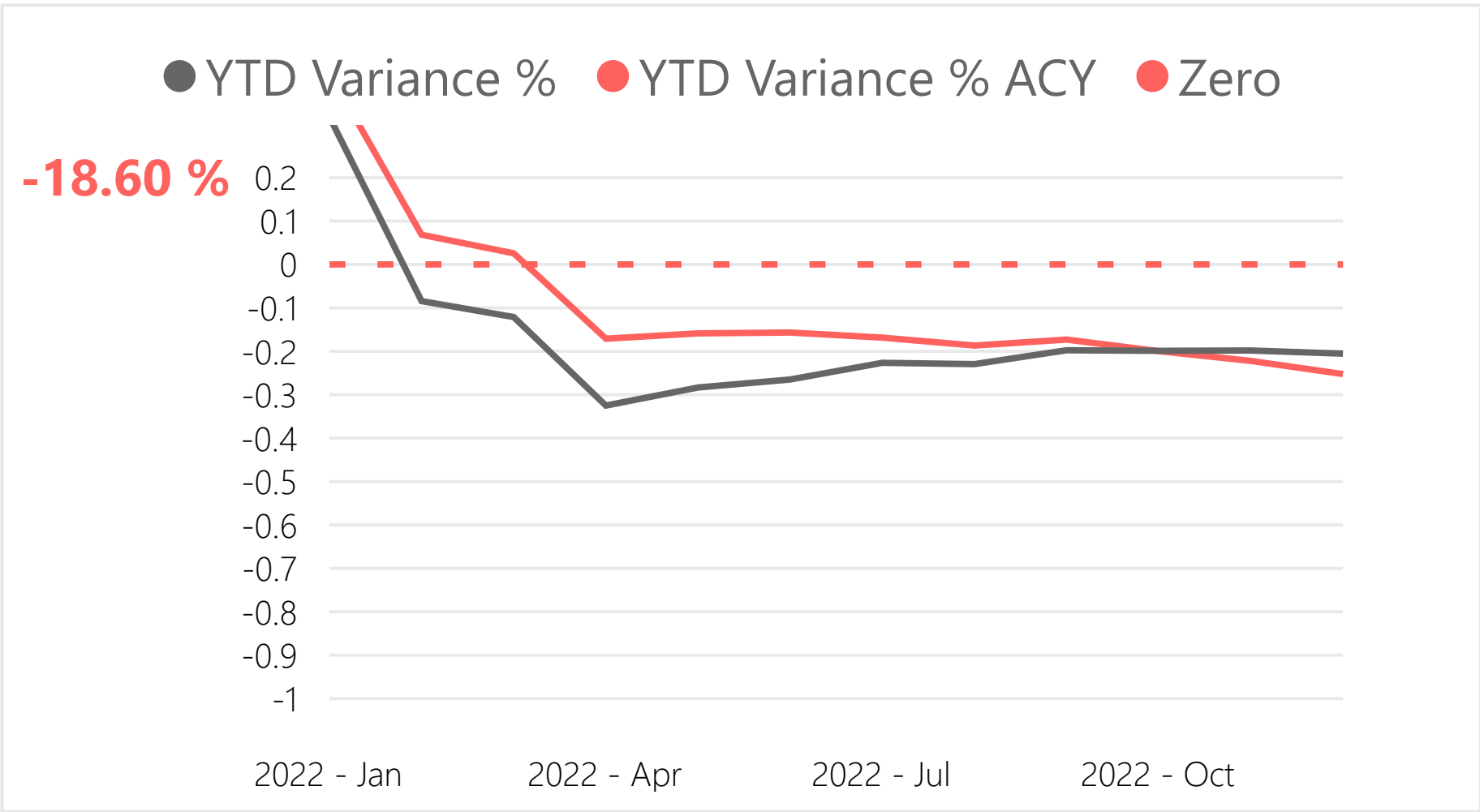
Local and corporate (ACY) currency

Year	GL Net Change	GL Net Change YTD Variance %	GL Net Change ACY	GL Net Change ACY YTD Variance %
2022	7,553,369.22	-20.55 %	22,610,716.88	-25.25 %
2022 - Jan	597,904.37	33.96 %	1,533,088.13	44.12 %
2022 - Feb	825,425.12	-8.44 %	2,172,171.37	6.84 %
2022 - Mar	626,152.64	-12.12 %	1,692,304.43	2.56 %
2022 - Apr	674,598.47	-32.50 %	1,873,884.64	-17.10 %
2022 - May	749,712.01	-28.34 %	2,142,034.31	-15.88 %
2022 - Jun	470,364.62	-26.50 %	1,383,425.35	-15.68 %
2022 - Jul	1,079,409.96	-22.66 %	3,373,156.13	-16.85 %
2022 - Aug	510,220.74	-22.96 %	1,594,439.81	-18.68 %
2022 - Sep	514,809.47	-19.77 %	1,660,675.71	-17.31 %
2022 - Oct	541,054.86	-19.89 %	1,803,516.20	-19.97 %
2022 - Nov	485,782.98	-19.82 %	1,675,113.73	-22.22 %
2022 - Dec	477,933.98	-20.55 %	1,706,907.07	-25.25 %
Total	7,553,369.22	-20.55 %	22,610,716.88	-25.25 %

← Calendar Fiscal →

Calendar and Fiscal Date with YTD Fiscal based time intelligence

Fiscal Year	GL Net Change	GL Net Change YTD Fiscal	GL Net Change YTD Fiscal Variance	GL Net Change YTD Fiscal Variance %
2023	7,851,787.66	7,851,787.66	759,793.59	-10.71 %
2023 - Jun	734,615.24	7,851,787.66	759,793.59	-10.71 %
2023 - May	540,315.53	7,117,172.42	495,542.97	-7.48 %
2023 - Apr	844,103.00	6,576,856.89	704,939.45	-12.01 %
2023 - Mar	728,236.08	5,732,753.89	535,434.92	-10.30 %
2023 - Feb	804,195.74	5,004,517.81	433,351.48	-9.48 %
2023 - Jan	591,110.08	4,200,322.07	454,580.86	-12.14 %
2023 - Dec	477,933.98	3,609,211.99	461,375.15	-14.66 %
2023 - Nov	485,782.98	3,131,278.01	344,086.74	-12.35 %
2023 - Oct	541,054.86	2,645,495.03	267,217.35	-11.24 %
2023 - Sep	514,809.47	2,104,440.17	172,056.59	-8.90 %
2023 - Aug	510,220.74	1,589,630.70	206,956.56	-14.97 %
2023 - Jul	1,079,409.96	1,079,409.96	101,790.78	-10.41 %
Total	7,851,787.66	7,851,787.66	759,793.59	-10.71 %



different results in local and reporting currency - due to different currency exchange rate by date

Financial Statement

Name	GL Net Change
R - Revenue	12,689,123.37
COGS - COGS	16,832,487.30
OC - Operating costs	5,163,382.51
OC1 - Building Maintenance	326,586.70
OC2 - Computer	1,005,179.32
OC3 - Selling	194,236.92
OC4 - Vehicle	261,494.97
OC5 - Other Operating	855,651.20
OC6 - Personnel	2,359,425.57
OC7 - Fixed Asset Depreciation	71,777.00
OC8 - Administrative	89,030.83
C - Cost (OC + COGS)	7,750,084.24
F - Financial Items	2,586,701.73
TC - Total Cost	24,582,571.54
P - Profit	9,663,680.21
- Profit %	76.16
- Computer / Revenue	7.92

+ GL Accounts

Name	GL Net Change
R - Revenue	12,689,123.37
6110 - Sales, Retail - Dom.	3,399,047.30
6120 - Sales, Retail - EU	6,161,930.73
6130 - Sales, Retail - Export	2,881,371.20
6190 - Job Sales Adjmt., Retail	62,140.00
6210 - Sales, Raw Materials - Dom.	94,013.90
6220 - Sales, Raw Materials - EU	224,649.58
6230 - Sales, Raw Materials - Export	103,687.70
6410 - Sales, Resources - Dom.	267,293.50
6420 - Sales, Resources - EU	511,573.00
6430 - Sales, Resources - Export	151,734.50
6710 - Consulting Fees - Dom.	37,980.00
6720 - Fees and Charges Rec. - Dom.	22,466.80
6855 - Service Contract Sale	48,950.29
6910 - Discount Granted	-1,277,715.13
COGS - COGS	16,832,487.30
7110 - Purch., Retail - Dom.	7,137,159.33
7120 - Purch., Retail - EU	4,130,876.50
7130 - Purch., Retail - Export	4,641,238.72
7140 - Disc. Received, Retail	-203,764.96
7170 - Inventory Adjmt., Retail	-821,155.25
7190 - Cost of Retail Sold	14,298,844.77
7191 - Direct Cost Applied, Retail	-13,874,406.66
7210 - Purch., Raw Materials - Dom.	278,077.84
7220 - Purch., Raw Materials - EU	35,326.26
7230 - Purch., Raw Materials - Export	103,203.41
7240 - Disc. Received, Raw Materials	-7,036.12
7270 - Inventory Adjmt., Raw Mat.	-193,912.74
7290 - Cost of Raw Materials Sold	516,376.58
7291 - Direct Cost Applied, Rawmat.	-400,270.05
7791 - Direct Cost Applied, Cap.	1,191,929.67
OC - Operating costs	5,163,382.51
8110 - Cleaning	113,764.53
8120 - Electricity and Heating	55,589.72
8130 - Repairs and Maintenance	157,232.45
8210 - Office Supplies	7,959.04
8230 - Phone and Fax	55,050.79
8240 - Postage	26,021.00
8310 - Software	635,497.61
8320 - Consultant Services	368,065.96
8330 - Other Computer Expenses	1,615.75

Financial Dimensions

Dim Area	GL Net Change
20 - Europe North	0.00
30 - Europe North (EU)	3,089,869.30
40 - Europe North (Non EU)	0.00
50 - Europe South	0.00
60 - America	0.00
70 - America North	0.00
80 - America South	0.00
N/A	-3,089,869.30
Total	0.00

Documents

Document No	Document Type	GL Net Change
01-07-15		0.00
01-08-18		0.00
02-02-18		0.00
02-05-15		0.00
02-06-18		0.00
02-07-16		0.00
03-01-15		0.00
03-01-16		0.00
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03-05-16		0.00
04-03-16		0.00
04-12-17		0.00
05-10-17		0.00
06-08-17		0.00
07-02-17		0.00
08-04-17		0.00
08-12-15		0.00
09-10-15		0.00
09-12-16		0.00
10-08-15		0.00
10-10-16		0.00
103001	Invoice	0.00
103002	Invoice	0.00
103003	Invoice	0.00
103005	Invoice	0.00
103006	Invoice	0.00
103007	Invoice	0.00
103008	Invoice	0.00
103009	Invoice	0.00
103010	Invoice	0.00
103011	Invoice	0.00
103012	Invoice	0.00
103013	Invoice	0.00
103014	Invoice	0.00
103015	Invoice	0.00
103016	Invoice	0.00
103017	Invoice	0.00
103018	Invoice	0.00
Total		0.00

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Last Data Refresh - Analytical database

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BI4Dynamics PBI XMLA	BI4Dynamics PBI XMLA	19,5	19,5	0	0
Data Warehouse Name	Tabular Database Name	Decimal Precision Fact	Decimal Precision Stage	Process Type	CCI Stage

ASDF-LKJH-ASDF-LKJA	9.3.0	standard	15.00	enterprise64
BI4Dynamics License Key	BI4Version	SQL Server Edition	SQL Server Version	Analysis Services Edition