

Project Actual Transactions

132.32M

Actual Revenue

83.77M

Actual Cost

48.55M

Gross Margin

Customer Group

All

Category Name

All

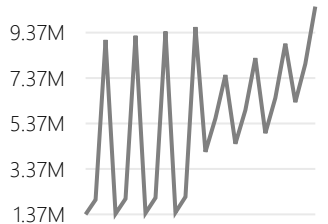
Category Group Name

All

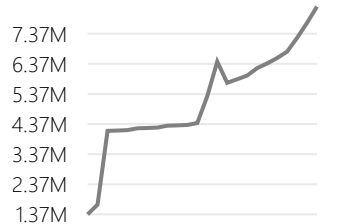
2015

2016

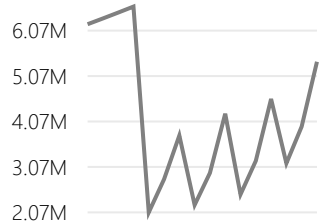
Actual Revenue by Month



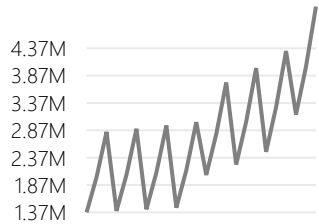
Actual Revenue Rolling 3 Mo...



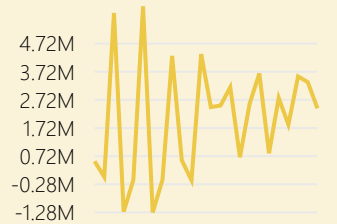
Actual Invoiced Revenue by ...



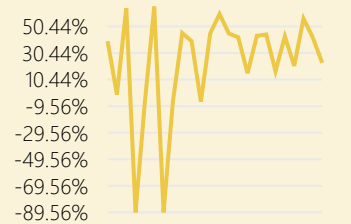
Actual Accrued Revenue by ...



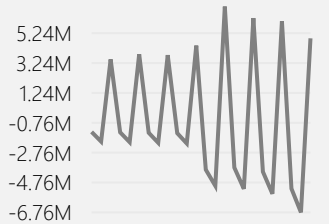
Actual Gross Margin by Month



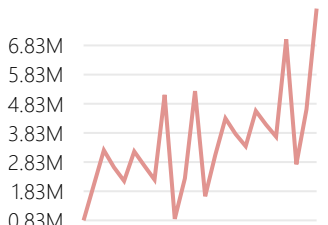
Actual Gross Margin % by Mo...



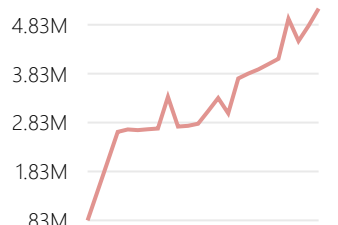
Remaining Revenue by Month



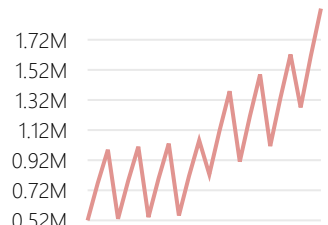
Actual Cost by Month



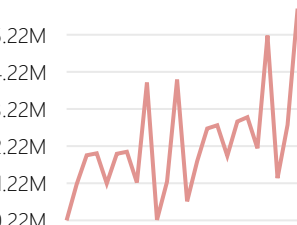
Actual Cost Rolling 3 Month ...



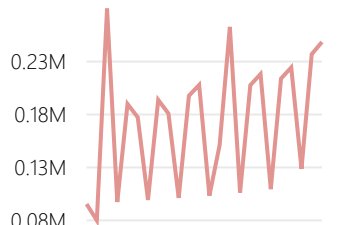
Actual Cost Expense by Month



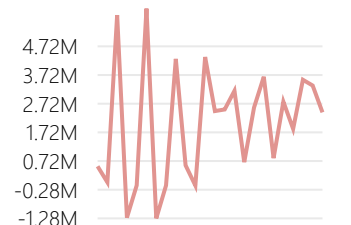
Actual Cost Hour by Month



Actual Cost Item by Month



Actual Gross Margin by Month



Remaining Cost by Month



Project Name	Actual Revenue	Actual Cost	Actual Gross Margin	Actual Gross Margin %	Actual Cost Expense	Actual Cost Hour	Actual Cash Inflow	Actual Cash Outflow	Actual Hours	Remaining Revenue	Remaining Gross Margin
City Manufacturing	18,341,689	11,488,656	6,853,033	37.36%	3,376,374	7,383,765	18,341,689	11,488,656	7,383,765	-961,588	-652,483
Contoso Consulting	15,625,997	9,856,919	5,769,078	36.92%	2,927,921	6,402,743	15,625,997	9,856,919	6,402,743	-55,577	-69,742
Eastside Department ...	15,585,046	9,856,919	5,728,127	36.75%	2,927,921	6,402,743	15,585,046	9,856,919	6,402,743	164,954	145,457
District Mall	13,126,410	8,297,842	4,828,568	36.79%	2,466,003	5,407,938	13,126,410	8,297,842	5,407,938	373,590	331,244
TM1: Community De...	10,788,496	6,871,607	3,916,889	36.31%	2,484,079	4,387,528	10,788,496	6,871,607	4,387,528	-305,920	-786,040
FP1: Pretty Bikes and ...	10,788,496	6,871,607	3,916,889	36.31%	2,484,079	4,387,528	10,788,496	6,871,607	4,387,528	-10,788,496	-3,916,889
Recreation Systems	5,742,466	3,713,530	2,028,936	35.33%	1,070,343	2,372,344	5,742,466	3,713,530	2,372,344	-157,564	-3,040
Global Sporting Goods	5,591,311	3,635,703	1,955,608	34.98%	1,070,343	2,428,245	5,591,311	3,635,703	2,428,245	708,689	791,133
Worthwhile Activity S...	5,591,311	3,579,802	2,011,509	35.98%	1,070,343	2,372,344	5,591,311	3,579,802	2,372,344	8,689	35,032
Cycles Sales and Repair	5,530,306	3,579,802	1,950,504	35.27%	1,070,343	2,372,344	5,530,306	3,579,802	2,372,344	54,596	75,391
Professional Contain...	3,500,341	2,159,032	1,341,309	38.32%	451,303	1,505,443	3,500,341	2,159,032	1,505,443	198,679	-11,612
Global Sporting Goo...	3,195,035	2,092,953	1,102,082	34.49%	491,231	1,399,436	3,195,035	2,092,953	1,399,436	4,965	-66,925
Fun Times Club	2,704,230	1,768,994	935,237	34.58%	425,986	1,167,589	2,704,230	1,768,994	1,167,589	226,421	118,103
Alpine Electronics	2,639,187	1,653,572	985,615	37.35%	360,683	1,144,361	2,639,187	1,653,572	1,144,361	60,813	-25,281
District Mall Firewall	2,458,636	1,552,749	905,887	36.85%	461,918	1,011,433	2,458,636	1,552,749	1,011,433	-208,636	-199,902
Total	132,317,869	83,765,928	48,551,941	36.69%	25,093,002	54,608,696	132,317,869	83,765,928	54,608,696	-13,551,649	-5,791,972

Year	Actual Revenue	Actual Cost	Actual Gross Margin %
2015	51,281,659	32,613,968	36.40%
2016	81,036,210	51,151,960	36.88%
Total	132,317,869	83,765,928	36.69%

Project Actual

20152016

132.32M83.77M48.55M  
Actual RevenueActual CostGross Margin

Customer Group

All

Category Name

All

Category Group Name

All

Year	Actual Revenue	Actual Accrued Revenue	Actual Invoiced On Account	Actual Invoiced Revenue	Actual WIP Invoiced On Account	Actual WIP Sales	Remaining Accrued Revenue	Remaining Invoiced On Account	Remaining Invoiced Revenue	Remaining Revenue	Remaining WIP Invoiced On Account	Remaining WIP Sales
2015	51,281,659	25,676,731	51,281,659	25,604,927	25,676,731	25,676,731	1,623,269	1,536,702	-86,567	1,536,702	-25,676,731	-25,676,731
2015 - January	1,369,717	1,369,717	6,225,985		6,225,985	1,369,717	-1,369,717	-6,225,985		-1,369,717	-6,225,985	-1,369,717
2015 - February	2,015,374	2,015,374	1E-10			2,015,374	-2,015,374	-1E-10		-2,015,374		-2,015,374
2015 - March	9,049,468	2,840,894	6,208,574	6,208,574		2,840,894	3,509,106	6,329,007	-20,993	3,488,113		-2,840,894
2015 - April	1,397,670	1,397,670	6,353,046		6,353,046	1,397,670	-1,397,670	-6,353,046		-1,397,670	-6,353,046	-1,397,670
2015 - May	2,056,505	2,056,505	-1E-10			2,056,505	-2,056,505	1E-10		-2,056,505		-2,056,505
2015 - June	9,234,151	2,898,871	6,335,280	6,335,280		2,898,871	3,851,129	6,728,613	-21,387	3,829,742		-2,898,871
2015 - July	1,426,194	1,426,194	6,482,700		6,482,700	1,426,194	-1,426,194	-6,482,700		-1,426,194	-6,482,700	-1,426,194
2015 - August	2,098,474	2,098,474	0			2,098,474	-2,098,474			-2,098,474		-2,098,474
2015 - September	9,422,604	2,958,032	6,464,572	6,464,572		2,958,032	3,791,968	6,728,130	-21,870	3,770,098		-2,958,032
2015 - October	1,455,300	1,455,300	6,615,000		6,615,000	1,455,300	-1,455,300	-6,615,000		-1,455,300	-6,615,000	-1,455,300
2015 - November	2,141,300	2,141,300	0			2,141,300	-2,141,300			-2,141,300		-2,141,300
2015 - December	9,614,902	3,018,400	6,596,502	6,596,502		3,018,400	4,431,600	7,427,683	-22,317	4,409,283		-3,018,400
2016	81,036,210	40,288,979	81,036,210	40,747,232	40,288,979	40,288,979	-12,888,979	-2,535,369	-2,199,373	-15,088,351	-27,735,996	-40,288,979
2016 - January	4,121,590	2,053,500	9,386,590	2,068,090	7,318,500	2,053,500	-2,053,500	-8,758,215	-1,845,510	-3,899,010	-6,912,705	-2,053,500
2016 - February	5,595,750	2,798,980	3,410,750	2,796,770	613,980	2,798,980	-2,798,980	-2,470,685	-2,180,384	-4,979,364	-290,301	-2,798,980
2016 - March	7,502,146	3,743,098	4,422,146	3,759,047	663,098	3,743,098	3,406,902	11,296,123	3,615,002	7,021,904	531,121	-3,743,098
2016 - April	4,477,580	2,245,696	9,900,530	2,231,884	7,668,646	2,245,696	-2,245,696	-8,804,041	-1,512,934	-3,758,630	-7,291,108	-2,245,696
2016 - May	5,959,602	3,023,988	3,709,052	2,935,614	773,438	3,023,988	-3,023,988	-1,539,644	-2,159,143	-5,183,131	619,499	-3,023,988
2016 - June	8,247,145	4,007,713	5,074,745	4,239,432	835,313	4,007,713	2,742,287	9,863,800	3,508,752	6,251,039	-394,952	-4,007,713
2016 - July	4,940,922	2,477,575	10,526,561	2,463,348	8,063,213	2,477,575	-2,477,575	-7,996,174	-1,557,684	-4,035,258	-6,438,491	-2,477,575
2016 - August	6,493,726	3,292,376	4,175,659	3,201,350	974,309	3,292,376	-3,292,376	-2,039,506	-2,223,233	-5,515,608	183,726	-3,292,376
2016 - September	8,883,951	4,319,826	5,616,379	4,564,125	1,052,254	4,319,826	2,430,174	9,861,624	3,609,150	6,039,324	-497,526	-4,319,826
2016 - October	6,307,674	3,159,134	12,060,882	3,148,540	8,912,341	3,159,134	-3,159,134	-8,873,317	-2,007,657	-5,166,791	-6,865,659	-3,159,134
2016 - November	7,991,456	4,034,957	5,603,848	3,956,499	1,647,349	4,034,957	-4,034,957	-3,724,660	-2,724,346	-6,759,303	-1,000,314	-4,034,957
2016 - December	10,514,668	5,132,136	7,149,069	5,382,532	1,766,537	5,132,136	1,617,864	10,649,326	3,278,613	4,896,477	620,713	-5,132,136
Total	132,317,869	65,965,710	132,317,869	66,352,159	65,965,710	65,965,710	-11,265,710	-998,666	-2,285,939	-13,551,649	-53,412,727	-65,965,710

Category Group Id	Actual Revenue
Estimate	55,177,213
Project	36,914,263
Travel	15,520,894
Estimé	10,788,496
Projet	7,135,399
Déplacemen	3,653,097
Total	132,317,869

Customer Group Name	Actual Revenue
Regular customers	109,479,876
Clients Réguliers	21,576,993
Strategic custom...	1,261,000
Total	132,317,869

Project Name	Actual Revenue
City Manufacturing	18,341,689
Contoso Consulting	15,625,997
Eastside Departm...	15,585,046
District Mall	13,126,410
TM1: Community ...	10,788,496
FP1: Pretty Bikes a...	10,788,496
Recreation Systems	5,742,466
Global Sporting G...	5,591,311
Worthwhile Activit...	5,591,311
Cycles Sales and R...	5,530,306
Professional Cont...	3,500,341
Global Sporting G...	3,195,035
Fun Times Club	2,704,230
Alpine Electronics	2,639,187
District Mall Firewall	2,458,636
Total	132,317,869

Project Table

20152016

132.32M  
Actual Revenue

83.77M  
Actual Cost

48.55M  
Gross Margin

Customer Group

All

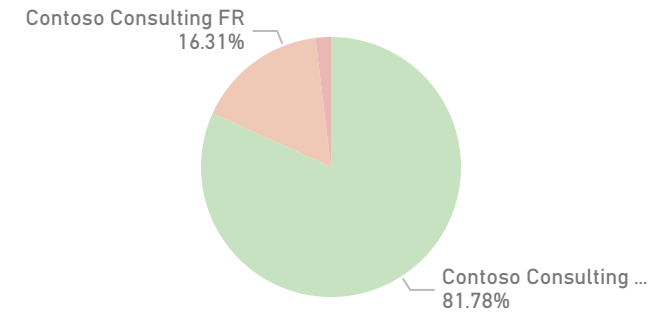
Category Name

All

Category Group Name

All

Actual Revenue by Company Name



Actual Revenue by Company Name and Month



Company Name	Actual Revenue	Actual Cost	Actual Gross Margin	Actual Gross Margin %	Actual Cost Expense	Actual Cost Hour	Actual Cash Inflow	Actual Cash Outflow	Actual Hours	Remaining Revenue	Remaining Gross Margin
Contoso Consulting ...	108,206,077	68,656,294	39,549,783	36.55%	19,711,863	44,930,483	108,206,077	68,656,294	44,930,483	77,566	79,337
Contoso Consulting FR	21,576,993	13,743,215	7,833,778	36.31%	4,968,159	8,775,056	21,576,993	13,743,215	8,775,056	-11,094,416	-4,702,929
Contoso Consulting ...	2,534,799	1,366,419	1,168,380	46.09%	412,980	903,157	2,534,799	1,366,419	903,157	-2,534,799	-1,168,380
Total	132,317,869	83,765,928	48,551,941	36.69%	25,093,002	54,608,696	132,317,869	83,765,928	54,608,696	-13,551,649	-5,791,972

Category Group Id	Actual Revenue	Gross Margin %
Estimate	55,177,213	100.00%
Project	36,914,263	-24.16%
Travel	15,520,894	-29.66%
Estimé	10,788,496	100.00%
Projet	7,135,399	-22.98%
Déplacemen	3,653,097	-36.00%
ProjItem	3,128,506	-29.91%
Total	132,317,869	36.69%

Customer Group Name	Actual Revenue	Gross Margin %
Regular customers	109,479,876	36.55%
Clients Réguliers	21,576,993	36.31%
Strategic custom...	1,261,000	55.40%
Total	132,317,869	36.69%

Company Name	Actual Revenue	Actual Cost	Actual Gross Margin	Actual Gross Margin %	Actual Cost Expense	Actual Cost Hour	Actual Cash Inflow	Actual Cash Outflow	Actual Hours	Remaining Revenue	Remaining Gross Margin
Contoso Consulting FR	21,576,993	13,743,215	7,833,778	36.31%	4,968,159	8,775,056	21,576,993	13,743,215	8,775,056	-11,094,416	-4,702,929
2016	21,576,993	13,743,215	7,833,778	36.31%	4,968,159	8,775,056	21,576,993	13,743,215	8,775,056	-11,094,416	-4,702,929
Contoso Consulting ...	2,534,799	1,366,419	1,168,380	46.09%	412,980	903,157	2,534,799	1,366,419	903,157	-2,534,799	-1,168,380
2016	2,534,799	1,366,419	1,168,380	46.09%	412,980	903,157	2,534,799	1,366,419	903,157	-2,534,799	-1,168,380
Contoso Consulting ...	108,206,077	68,656,294	39,549,783	36.55%	19,711,863	44,930,483	108,206,077	68,656,294	44,930,483	77,566	79,337
2015	51,281,659	32,613,968	18,667,690	36.40%	9,387,340	21,349,630	51,281,659	32,613,968	21,349,630	1,536,702	1,551,195
2016	56,924,418	36,042,326	20,882,093	36.68%	10,324,524	23,580,853	56,924,418	36,042,326	23,580,853	-1,459,136	-1,471,858
Total	132,317,869	83,765,928	48,551,941	36.69%	25,093,002	54,608,696	132,317,869	83,765,928	54,608,696	-13,551,649	-5,791,972

Customer Name	Actual Revenue
City Manufacturing	18,341,689
Contoso Consulting	18,058,486
District Mall	17,972,071
Eastside Department Store	17,972,071
Community Department Stores	10,788,496
Pretty Bikes and Toys	10,788,496
Global Sporting Goods	8,786,346
Recreation Systems	5,742,466
Worthwhile Activity Store	5,591,311
Cycles Sales and Repair	5,530,306
Alpine Electronics	3,594,414
Professional Containers and P...	3,500,341
Fun Times Club	3,116,575
Cvcles Wholesaler & Mfa.	1,273,799
Total	132,317,869

Project Table

132.32M

83.77M

48.55M

Actual Revenue

Actual Cost

Gross Margin

2015

2016

Customer Group

All

Category Name

All

Category Group Name

All

Category Group Id	Actual Revenue	Actual Cost	Actual Gross Margin	Actual Gross Margin %	Actual Cost Expense	Actual Cost Hour	Actual Cash Inflow	Actual Cash Outflow	Actual Hours	Remaining Revenue	Remaining Gross Margin
Estimate	55,177,213		55,177,213	100.00%						-477,213	-477,213
Project	36,914,263	45,833,640	-8,919,377	-24.16%		45,833,640	36,914,263	45,833,640	45,833,640	-874,210	3,121
Travel	15,520,894	20,124,843	-4,603,949	-29.66%	20,124,843		15,520,894	20,124,843		-203,860	7,799
Estimé	10,788,496		10,788,496	100.00%						-10,788,496	-10,788,496
Projet	7,135,399	8,775,056	-1,639,657	-22.98%		8,775,056	7,135,399	8,775,056	8,775,056	-876,708	3,510,820
Déplacemen	3,653,097	4,968,159	-1,315,062	-36.00%	4,968,159		3,653,097	4,968,159		-43	2,484,036
Total	132,317,869	83,765,928	48,551,941	36.69%	25,093,002	54,608,696	132,317,869	83,765,928	54,608,696	-13,551,649	-5,791,972

Category Group Id	Actual Revenue	Gross Margin %
Estimate	55,177,213	100.00%
Project	36,914,263	-24.16%
Travel	15,520,894	-29.66%
Estimé	10,788,496	100.00%
Projet	7,135,399	-22.98%
Déplacemen	3,653,097	-36.00%
Total	132,317,869	36.69%

Category Id	Actual Revenue	Actual Cost	Actual Gross Margin	Actual Gross Margin %	Actual Cost Expense	Actual Cost Hour	Actual Cash Inflow	Actual Cash Outflow	Actual Hours	Remaining Revenue	Remaining Gross Margin
Consult		25,920	-25,920			25,920		25,920	25,920		25,920
Doc		2,880	-2,880			2,880		2,880	2,880		2,880
N/A							65,965,710				
Travel	1,941,355	1,715,852	225,503	11.62%	1,715,852		1,941,355	1,715,852		-43,505	10,919
Flight	2,925,454	3,530,509	-605,055	-20.68%	3,530,509		2,925,454	3,530,509		1,214	395,175
ProjItem	3,128,506	4,064,230	-935,724	-29.91%			3,128,506	4,064,230		-331,118	-532,039
PM	5,810,246	7,298,308	-1,488,062	-25.61%		7,298,308	5,810,246	7,298,308	7,298,308	489,583	1,044,331
Total	132,317,869	83,765,928	48,551,941	36.69%	25,093,002	54,608,696	132,317,869	83,765,928	54,608,696	-13,551,649	-5,791,972

Customer Group Name	Actual Revenue	Gross Margin %
Clients Réguliers	21,576,993	36.31%
Regular customers	109,479,876	36.55%
Strategic custom...	1,261,000	55.40%
Total	132,317,869	36.69%

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City Manufacturing	18,341,689	11,488,656	6,853,033	37.36%	3,376,374	7,383,765	18,341,689	11,488,656	7,383,765	-961,588	-652,483
Contoso Consulting	15,625,997	9,856,919	5,769,078	36.92%	2,927,921	6,402,743	15,625,997	9,856,919	6,402,743	-55,577	-69,742
Eastside Department ...	15,585,046	9,856,919	5,728,127	36.75%	2,927,921	6,402,743	15,585,046	9,856,919	6,402,743	164,954	145,457
District Mall	13,126,410	8,297,842	4,828,568	36.79%	2,466,003	5,407,938	13,126,410	8,297,842	5,407,938	373,590	331,244
TM1: Community De...	10,788,496	6,871,607	3,916,889	36.31%	2,484,079	4,387,528	10,788,496	6,871,607	4,387,528	-305,920	-786,040
FPI: Pretty Bikes and ...	10,788,496	6,871,607	3,916,889	36.31%	2,484,079	4,387,528	10,788,496	6,871,607	4,387,528	-10,788,496	-3,916,889
Global Sporting Goods	5,591,311	3,635,703	1,955,608	34.98%	1,070,343	2,428,245	5,591,311	3,635,703	2,428,245	708,689	791,133
Recreation Systems	5,742,466	3,713,530	2,028,936	35.33%	1,070,343	2,372,344	5,742,466	3,713,530	2,372,344	-157,564	-3,040
Worthwhile Activity S...	5,591,311	3,579,802	2,011,509	35.98%	1,070,343	2,372,344	5,591,311	3,579,802	2,372,344	8,689	35,032
Cycles Sales and Repair	5,530,306	3,579,802	1,950,504	35.27%	1,070,343	2,372,344	5,530,306	3,579,802	2,372,344	54,596	75,391
Professional Contain...	3,500,341	2,159,032	1,341,309	38.32%	451,303	1,505,443	3,500,341	2,159,032	1,505,443	198,679	-11,612
Global Sporting Goo...	3,195,035	2,092,953	1,102,082	34.49%	491,231	1,399,436	3,195,035	2,092,953	1,399,436	4,965	-66,925
Fun Times Club	2,704,230	1,768,994	935,237	34.58%	425,986	1,167,589	2,704,230	1,768,994	1,167,589	226,421	118,103
Alpine Electronics	2,639,187	1,653,572	985,615	37.35%	360,683	1,144,361	2,639,187	1,653,572	1,144,361	60,813	-25,281
District Mall Firewall	2,458,636	1,552,749	905,887	36.85%	461,918	1,011,433	2,458,636	1,552,749	1,011,433	-208,636	-199,902
Total	132,317,869	83,765,928	48,551,941	36.69%	25,093,002	54,608,696	132,317,869	83,765,928	54,608,696	-13,551,649	-5,791,972

Customer Name	Actual Revenue
Alpine Electronics	3,594,414
City Manufacturing	18,341,689
Community Department Stores	10,788,496
Contoso Consulting	18,058,486
Cycles Sales and Repair	5,530,306
Cycles Wholesaler & Mfg.	1,273,799
District Mall	17,972,071
Eastside Department Store	17,972,071
Fun Times Club	3,116,575
Global Sporting Goods	8,786,346
Pretty Bikes and Toys	10,788,496
Professional Containers and P...	3,500,341
Recreation Systems	5,742,466
Tubeless Tire Company	1,261,000
Worthwhile Activity Store	5,591,311
Total	132,317,869



Project Table

132.32M

83.77M

48.55M

Actual Revenue

Actual Cost

Gross Margin

2015

2016

Customer Group

All

Category Name

All

Category Group Name

All

Year	Actual Revenue	Actual Cost	Actual Gross Margin	Actual Gross Margin %	Actual Cost Expense	Actual Cost Hour	Actual Cash Inflow	Actual Cash Outflow	Actual Hours	Remaining Revenue	Remaining Gross Margin
2015	51,281,659	32,613,968	18,667,690	36.40%	9,387,340	21,349,630	51,281,659	32,613,968	21,349,630	1,536,702	1,551,195
2015 - January	1,369,717	830,225	539,492	39.39%	519,842	216,947	6,225,985	830,225	216,947	-1,369,717	-539,492
2015 - February	2,015,374	2,032,518	-17,144	-0.85%	767,035	1,187,490		2,032,518	1,187,490	-2,015,374	17,144
2015 - March	9,049,468	3,237,578	5,811,890	64.22%	989,318	1,970,227	6,208,574	3,237,578	1,970,227	3,488,113	-1,178,998
2015 - April	1,397,670	2,649,360	-1,251,690	-89.56%	530,455	2,023,562	6,353,046	2,649,360	2,023,562	-1,397,670	1,251,690
2015 - May	2,056,505	2,182,356	-125,852	-6.12%	782,694	1,211,697		2,182,356	1,211,697	-2,056,505	-7,940,056
2015 - June	9,234,151	3,195,239	6,038,912	65.40%	1,009,519	2,010,393	6,335,280	3,195,239	2,010,393	3,829,742	7,024,981
2015 - July	1,426,194	2,703,390	-1,277,196	-89.55%	541,271	2,064,830	6,482,700	2,703,390	2,064,830	-1,426,194	1,277,196
2015 - August	2,098,474	2,226,866	-128,392	-6.12%	798,653	1,236,412		2,226,866	1,236,412	-2,098,474	-8,102,020
2015 - September	9,422,604	5,136,895	4,285,709	45.48%	1,030,108	3,927,881	6,464,572	5,136,895	3,927,881	3,770,098	8,906,992
2015 - October	1,455,300	882,098	573,202	39.39%	552,328	230,496	6,615,000	882,098	230,496	-1,455,300	-573,202
2015 - November	2,141,300	2,272,336	-131,036	-6.12%	814,968	1,261,652		2,272,336	1,261,652	-2,141,300	-8,267,431
2015 - December	9,614,902	5,265,107	4,349,795	45.24%	1,051,148	4,008,043	6,596,502	5,265,107	4,008,043	4,409,283	9,674,390
2016	81,036,210	51,151,960	29,884,250	36.88%	15,705,663	33,259,066	81,036,210	51,151,960	33,259,066	-15,088,351	-7,343,167
2016 - January	4,121,590	1,656,300	2,465,290	59.81%	825,400	729,600	9,386,590	1,656,300	729,600	-3,899,010	-3,535,910
2016 - February	5,595,750	3,074,196	2,521,554	45.06%	1,114,344	1,810,792	3,410,750	3,074,196	1,810,792	-4,979,364	-3,425,064
2016 - March	7,502,146	4,329,667	3,172,479	42.29%	1,377,958	2,690,941	4,422,146	4,329,667	2,690,941	7,021,904	4,296,151
2016 - April	4,477,580	3,793,216	684,365	15.28%	910,294	2,778,582	9,900,530	3,793,216	2,778,582	-3,758,630	-1,096,010
2016 - May	5,959,602	3,373,535	2,586,066	43.39%	1,212,721	1,955,113	3,709,052	3,373,535	1,955,113	-5,183,131	-9,165,507
2016 - June	8,247,145	4,585,137	3,662,008	44.40%	1,489,444	2,879,501	5,074,745	4,585,137	2,879,501	6,251,039	9,289,595
2016 - July	4,940,922	4,116,601	824,321	16.68%	1,013,377	2,995,755	10,526,561	4,116,601	2,995,755	-4,035,258	-1,829,816
2016 - August	6,493,726	3,701,096	2,792,630	43.01%	1,330,941	2,158,283	4,175,659	3,701,096	2,158,283	-5,515,608	-9,214,198
2016 - September	8,883,951	7,039,769	1,844,182	20.76%	1,622,505	5,194,819	5,616,379	7,039,769	5,194,819	6,039,324	11,319,288
2016 - October	6,307,674	2,751,830	3,555,844	56.37%	1,270,227	1,354,959	12,060,882	2,751,830	1,354,959	-5,166,791	-4,589,714
2016 - November	7,991,456	4,636,237	3,355,219	41.99%	1,611,504	2,789,757	5,603,848	4,636,237	2,789,757	-6,759,303	-9,374,914
Total	132,317,869	83,765,928	48,551,941	36.69%	25,093,002	54,608,696	132,317,869	83,765,928	54,608,696	-13,551,649	-5,791,972

Category Group Id	Actual Revenue	Gross Margin %
Estimate	55,177,213	100.00%
Project	36,914,263	-24.16%
Travel	15,520,894	-29.66%
Estimé	10,788,496	100.00%
Projet	7,135,399	-22.98%
Déplacemen	3,653,097	-36.00%
Total	132,317,869	36.69%

Customer Group Name	Actual Revenue	Gross Margin %
Regular customers	109,479,876	36.55%
Clients Réguliers	21,576,993	36.31%
Strategic custom...	1,261,000	55.40%
Total	132,317,869	36.69%

Customer Name	Actual Revenue
City Manufacturing	18,341,689
Contoso Consulting	18,058,486
District Mall	17,972,071
Eastside Department Store	17,972,071
Community Department Stores	10,788,496
Pretty Bikes and Toys	10,788,496
Global Sporting Goods	8,786,346
Recreation Systems	5,742,466
Worthwhile Activity Store	5,591,311
Cycles Sales and Repair	5,530,306
Alpine Electronics	3,594,414
Professional Containers and P...	3,500,341
Fun Times Club	3,116,575
Cycles Wholesaler & Mfg.	1,273,799
Tubeless Tire Company	1,261,000
Total	132,317,869

Category Id	Actual Revenue	Actual Cost	Actual Gross Margin	Actual Gross Margin %	Actual Cost Expense	Actual Cost Hour	Actual Cash Inflow	Actual Cash Outflow	Actual Hours	Remaining Revenue	Remaining Gross Margin
Sales Est	65,965,710		65,965,710	100.00%						-11,265,710	-11,265,710
QA	15,968,544	20,580,710	-4,612,166	-28.88%		20,580,710	15,968,544	20,580,710	20,580,710	-1,257,451	865,717
ERPDev	14,948,901	17,297,754	-2,348,854	-15.71%		17,297,754	14,948,901	17,297,754	17,297,754	-1,657,586	-684,626
Meal	7,377,511	10,048,995	-2,671,484	-36.21%	10,048,995		7,377,511	10,048,995		-60,860	1,100,820
AppDev	7,321,971	9,403,123	-2,081,152	-28.42%		9,403,123	7,321,971	9,403,123	9,403,123	674,536	2,259,720
Hotel	6,929,671	9,797,646	-2,867,975	-41.39%	9,797,646		6,929,671	9,797,646		-100,753	984,922
PM	5,810,246	7,298,308	-1,488,062	-25.61%		7,298,308	5,810,246	7,298,308	7,298,308	489,583	1,044,331
Total	132,317,869	83,765,928	48,551,941	36.69%	25,093,002	54,608,696	132,317,869	83,765,928	54,608,696	-13,551,649	-5,791,972

Project Table

132.32M

83.77M

48.55M

Actual Revenue

Actual Cost

Gross Margin

2015

2016

Customer Group

All

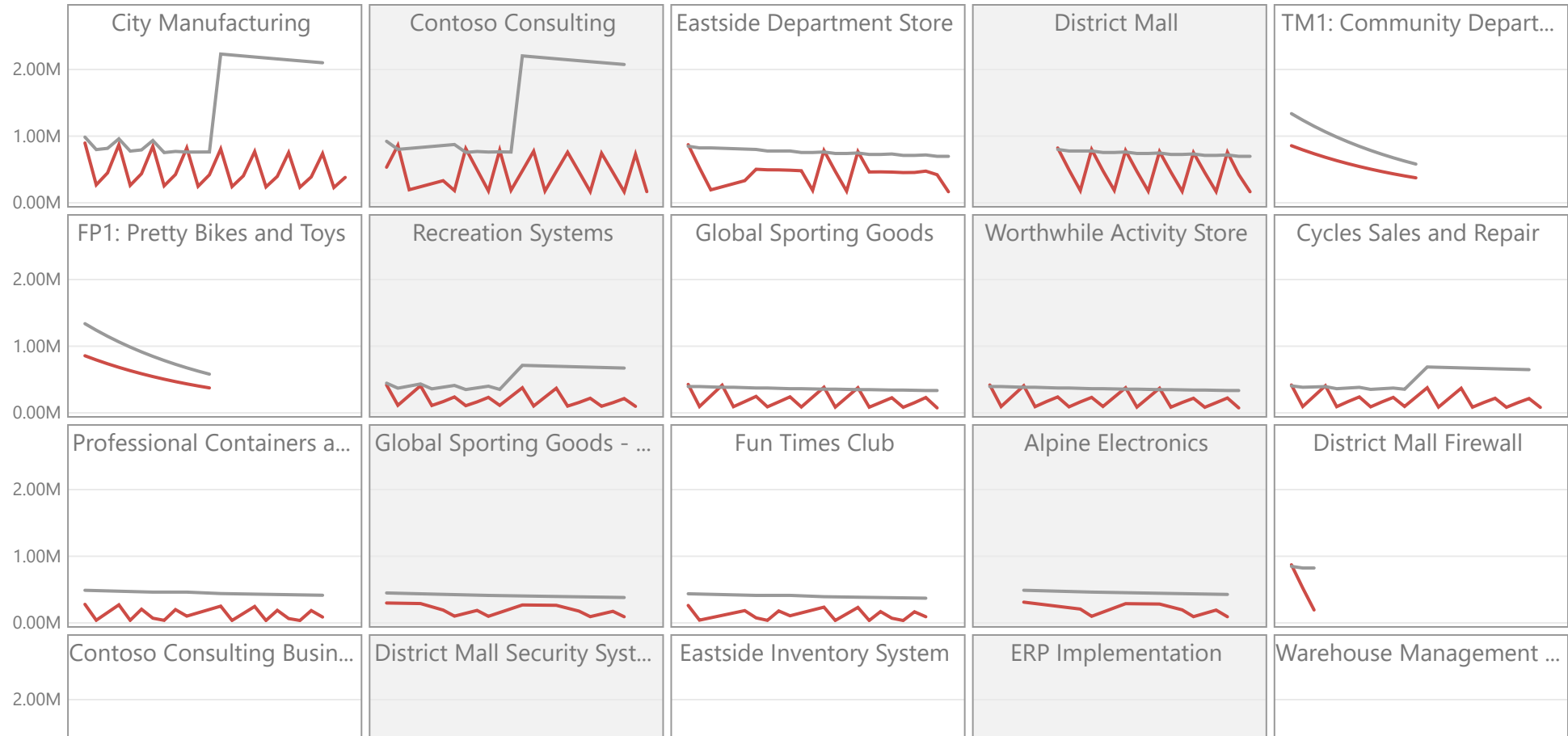
Category Name

All

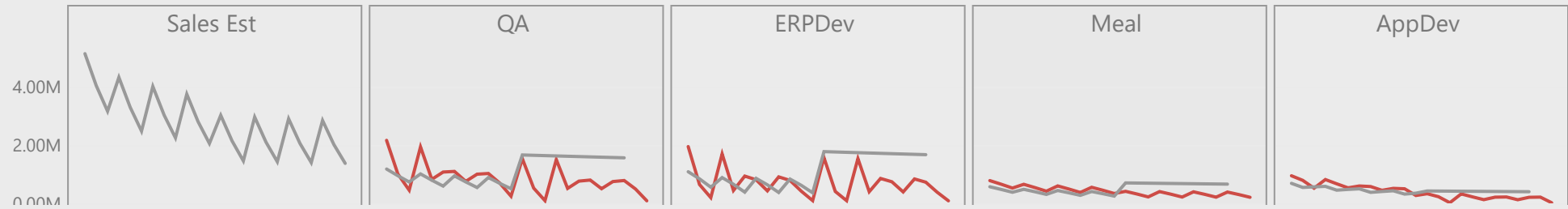
Category Group Name

All

Actual Revenue and Actual Cost by Project Name and Month



Actual Revenue and Actual Cost by Category Id and Month



Category Group Id	Actual Revenue	Gross Margin %
Estimate	55,177,213	100.00%
Project	36,914,263	-24.16%
Travel	15,520,894	-29.66%
Estimé	10,788,496	100.00%
Projet	7,135,399	-22.98%
Déplacemen	3,653,097	-36.00%
Total	132,317,869	36.69%

Customer Group Name	Actual Revenue	Gross Margin %
Regular customers	109,479,876	36.55%
Clients Réguliers	21,576,993	36.31%
Strategic custom...	1,261,000	55.40%
Total	132,317,869	36.69%

Customer Name	Actual Revenue
City Manufacturing	18,341,689
Contoso Consulting	18,058,486
District Mall	17,972,071
Eastside Department Store	17,972,071
Community Department Stores	10,788,496
Pretty Bikes and Toys	10,788,496
Global Sporting Goods	8,786,346
Recreation Systems	5,742,466
Worthwhile Activity Store	5,591,311
Cycles Sales and Repair	5,530,306
Alpine Electronics	3,594,414
Professional Containers and P...	3,500,341
Fun Times Club	3,116,575
Cycles Wholesaler & Mfg.	1,273,799
Tubeless Tire Company	1,261,000
Total	132,317,869

Project Table

132.32M

83.77M

48.55M

Actual Revenue

Actual Cost

Gross Margin

2015

2016

Customer Group

All

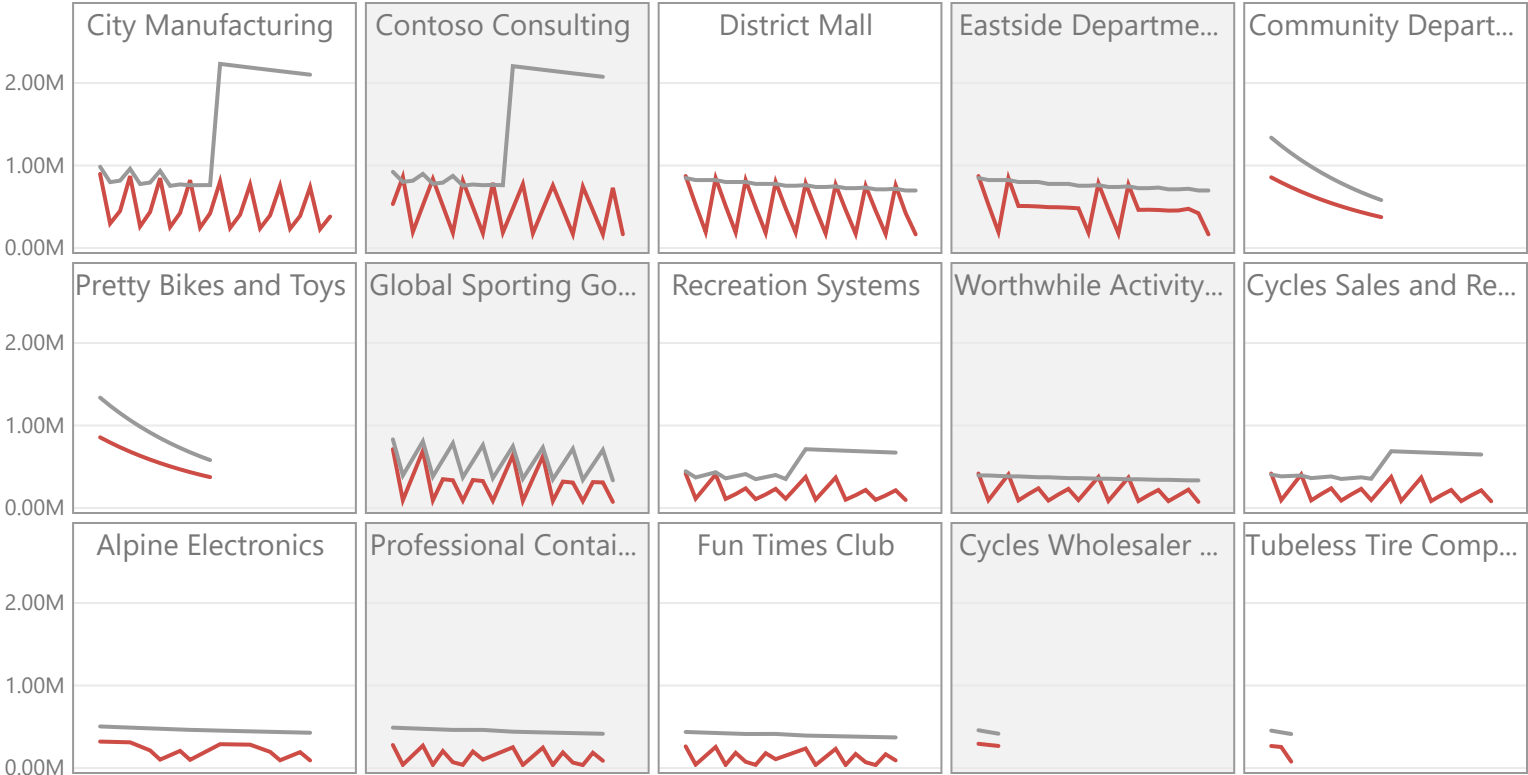
Category Name

All

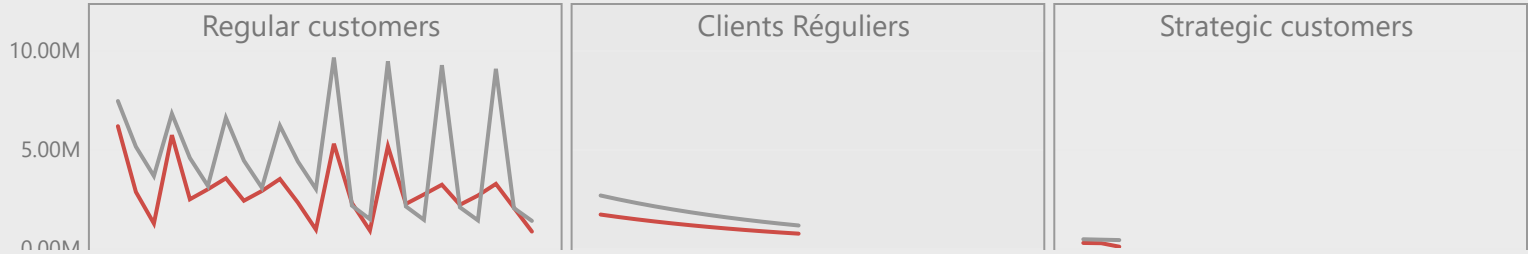
Category Group Name

All

Actual Revenue and Actual Cost by Customer Name and Month



Actual Revenue and Actual Cost by Customer Group Name and Month



Company Name	Actual Revenue	Gross Margin %	Net Sales	Receivables Balance
Contoso Consulting USA	108,206,077	36.55%	44,900,000.00	10,530,076.83
Contoso Consulting FR	21,576,993	36.31%		2,941,457.27
Contoso Consulting GB	2,534,799	46.09%		1,516,476.16
Total	132,317,869	36.69%	44,900,000.00	14,988,010.26

Customer Group Name	Actual Revenue	Gross Margin %	Net Sales	Receivables Balance
Regular customers	109,479,876	36.55%	44,900,000.00	11,185,552.99
Clients Réguliers	21,576,993	36.31%		2,941,457.27
Strategic customers	1,261,000	55.40%		861,000.00
Total	132,317,869	36.69%	44,900,000.00	14,988,010.26

Customer Name	Actual Revenue	Gross Margin %	Net Sales	Receivables Balance
City Manufacturing	18,341,689	37.21%		2,713,036.95
Contoso Consulting	18,058,486	37.06%		2,622,856.10
District Mall	17,972,071	36.80%		
Eastside Department Stores	17,972,071	36.76%		2,058,635.75
Community Department Stores	10,788,496	36.31%		1,894,036.79
Pretty Bikes and Toys	10,788,496	36.31%		1,047,420.48
Global Sporting Goods	8,786,346	34.80%		664,908.90
Recreation Systems	5,742,466	35.33%		805,206.18
Worthwhile Activity Stores	5,591,311	35.98%		
Cycles Sales and Repair	5,530,306	35.27%		763,638.17
Alpine Electronics	3,594,414	37.35%		
Professional Containers	3,500,341	38.32%		477,079.13
Fun Times Club	3,116,575	34.59%		424,715.65
Cycles Wholesaler & Distributor	1,273,799	36.88%		655,476.16
Tubeless Tire Company	1,261,000	55.40%		861,000.00
Active Transport Inc.			44,900,000.00	
Total	132,317,869	36.69%	44,900,000.00	14,988,010.26

Project Table

132.32M

83.77M

48.55M

Actual Revenue

Actual Cost

Gross Margin

2015

2016

Customer Group

All

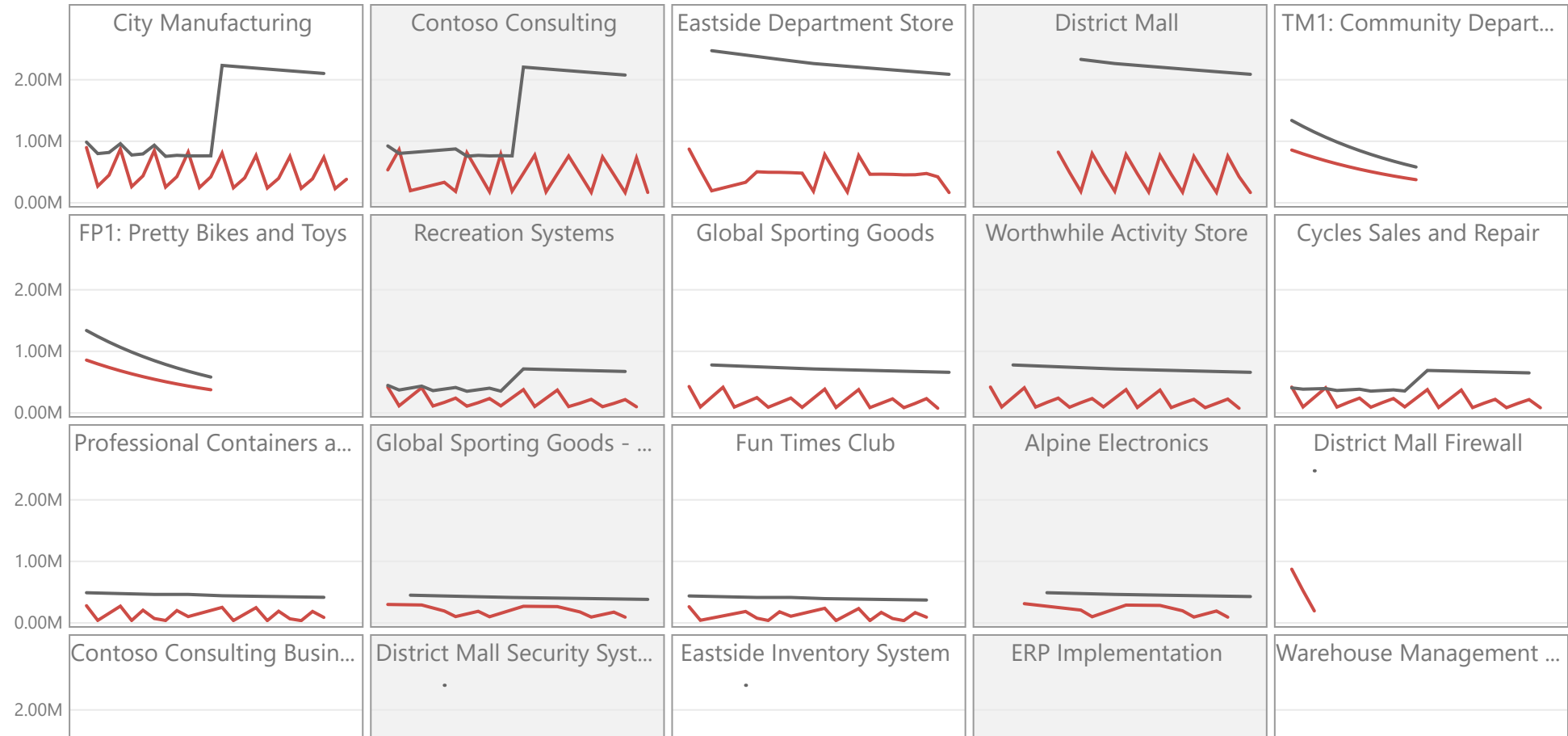
Category Name

All

Category Group Name

All

Actual Cash Inflow and Actual Cash Outflow by Project Name and Month



Customer Group Name	Actual Cash Inflow	Actual Cash Outflow
Regular customers	109,479,876	69,460,343
Clients Réguliers	21,576,993	13,743,215
Strategic custom...	1,261,000	562,370
Total	132,317,869	83,765,928

Category Name	Actual Cash Inflow	Actual Cash Outflow
N/A	65,965,710	
Quality Assurance	15,968,544	20,580,710
ERP Development	14,948,901	17,297,754
Meals Expenses	7,377,511	10,048,995
Application Develo...	7,321,971	9,403,123
Hotels & lodging	6,929,671	9,797,646
Project Management	5,810,246	7,298,308
Total	132,317,869	83,765,928

Customer Name	Actual Cash Inflow	Actual Cash Outflow
City Manufacturing	18,341,689	11,516,016
Contoso Consulting	18,058,486	11,365,398
District Mall	17,972,071	11,358,102
Eastside Departmen...	17,972,071	11,365,398
Community Depart...	10,788,496	6,871,607
Pretty Bikes and Toys	10,788,496	6,871,607
Global Sporting Go...	8,786,346	5,728,656
Recreation Systems	5,742,466	3,713,530
Worthwhile Activity ...	5,591,311	3,579,802
Cycles Sales and Re...	5,530,306	3,579,802
Alpine Electronics	3,594,414	2,252,066
Professional Contai...	3,500,341	2,159,032
Fun Times Club	3,116,575	2,038,492
Cycles Wholesaler &...	1,273,799	804,049
Total	132,317,869	83,765,928

Actual Cash Inflow and Actual Cash Outflow by Customer Group Name and Month





Project Table

20152016

132.32M83.77M48.55M  
Actual RevenueActual CostGross Margin

Customer Group

All

Category Name

All

Category Group Name

All

Year	Actual Revenue	Actual Cost	Actual Gross Margin	Actual Gross Margin %	Actual Cost Expense	Actual Cost Hour	Actual Cash Inflow	Actual Cash Outflow	Remaining Revenue
2015	51,281,659	32,613,968	18,667,690	36.40%	9,387,340	21,349,630	51,281,659	32,613,968	1,536,702
2015 - January	1,369,717	830,225	539,492	39.39%	519,842	216,947	6,225,985	830,225	-1,369,717
2015 - February	2,015,374	2,032,518	-17,144	-0.85%	767,035	1,187,490		2,032,518	-2,015,374
2015 - March	9,049,468	3,237,578	5,811,890	64.22%	989,318	1,970,227	6,208,574	3,237,578	3,488,113
2015 - April	1,397,670	2,649,360	-1,251,690	-89.56%	530,455	2,023,562	6,353,046	2,649,360	-1,397,670
2015 - May	2,056,505	2,182,356	-125,852	-6.12%	782,694	1,211,697		2,182,356	-2,056,505
2015 - June	9,234,151	3,195,239	6,038,912	65.40%	1,009,519	2,010,393	6,335,280	3,195,239	3,829,742
2015 - July	1,426,194	2,703,390	-1,277,196	-89.55%	541,271	2,064,830	6,482,700	2,703,390	-1,426,194
2015 - August	2,098,474	2,226,866	-128,392	-6.12%	798,653	1,236,412		2,226,866	-2,098,474
2015 - September	9,422,604	5,136,895	4,285,709	45.48%	1,030,108	3,927,881	6,464,572	5,136,895	3,770,098
2015 - October	1,455,300	882,098	573,202	39.39%	552,328	230,496	6,615,000	882,098	-1,455,300
2015 - November	2,141,300	2,272,336	-131,036	-6.12%	814,968	1,261,652		2,272,336	-2,141,300
2015 - December	9,614,902	5,265,107	4,349,795	45.24%	1,051,148	4,008,043	6,596,502	5,265,107	4,409,283
2016	81,036,210	51,151,960	29,884,250	36.88%	15,705,663	33,259,066	81,036,210	51,151,960	-15,088,351
Total	132,317,869	83,765,928	48,551,941	36.69%	25,093,002	54,608,696	132,317,869	83,765,928	-13,551,649

Category Group Id	Actual Revenue	Gross Margin %
Estimate	55,177,213	100.00%
Project	36,914,263	-24.16%
Travel	15,520,894	-29.66%
Estimé	10,788,496	100.00%
Projet	7,135,399	-22.98%
Déplacemen	3,653,097	-36.00%
Total	132,317,869	36.69%

Customer Group Name	Actual Revenue	Gross Margin %
Regular customers	109,479,876	36.55%
Clients Réguliers	21,576,993	36.31%
Strategic custom...	1,261,000	55.40%
Total	132,317,869	36.69%

Date	Project Id	Voucher	Actual Revenue	Actual Cost	Project Ledger Origin	Cost Sales	Project Posting Type	Amount
12/31/2016	00000024	PIPV_00000015	1,325,537		Post estimate	Sales	Project - accrued revenue - sales value	-1,325,536.74
11/30/2016	00000022	PIPV_00000014	1,227,349		Post estimate	Sales	Project - accrued revenue - sales value	-1,227,348.84
10/31/2016	00000020	PIPV_00000013	1,136,434		Post estimate	Sales	Project - accrued revenue - sales value	-1,136,434.11
9/30/2016	00000018	PIPV_00000012	1,052,254		Post estimate	Sales	Project - accrued revenue - sales value	-1,052,253.81
8/31/2016	00000016	PIPV_00000011	974,309		Post estimate	Sales	Project - accrued revenue - sales value	-974,309.09
7/31/2016	00000014	PIPV_00000010	902,138		Post estimate	Sales	Project - accrued revenue - sales value	-902,138.05
12/31/2016	00000098	PIPV_00000089	835,936		Post estimate	Sales	Project - accrued revenue - sales value	-835,936.15
12/31/2016	00000099	PIPV_00000092	835,936		Post estimate	Sales	Project - accrued revenue - sales value	-835,936.15
6/30/2016	00000012	PIPV_00000009	835,313		Post estimate	Sales	Project - accrued revenue - sales value	-835,313.01
9/30/2016	00000086	PIPV_00000077	811,589		Post estimate	Sales	Project - accrued revenue - sales value	-811,588.50
9/30/2016	00000087	PIPV_00000080	811,589		Post estimate	Sales	Project - accrued revenue - sales value	-811,588.50
10/31/2016	00000098	PIPV_00000087	811,350		Post estimate	Sales	Project - accrued revenue - sales value	-811,349.80
10/31/2016	00000099	PIPV_00000090	811,350		Post estimate	Sales	Project - accrued revenue - sales value	-811,349.80
11/30/2016	00000098	PIPV_00000088	811,350		Post estimate	Sales	Project - accrued revenue - sales value	-811,349.80
11/30/2016	00000099	PIPV_00000091	811,350		Post estimate	Sales	Project - accrued revenue - sales value	-811,349.80
6/30/2016	00000074	PIPV_00000065	787,950		Post estimate	Sales	Project - accrued revenue - sales value	-787,950.00
6/30/2016	00000075	PIPV_00000068	787,950		Post estimate	Sales	Project - accrued revenue - sales value	-787,950.00
7/31/2016	00000086	PIPV_00000075	787,718		Post estimate	Sales	Project - accrued revenue - sales value	-787,718.25
Total			132,317,869	83,765,928				

Project Transaction Type

Expense

Fee

Hour

Item

N/A

On-account